

Fairfax Imaging Wins Award from the City of Philadelphia!

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The City of Philadelphia Department of Revenue has selected Fairfax Imaging, Inc. as its provider of a municipal payment processing system, including mail payment processing, cashiering and Check 21 for electronic deposits. This single provider solution from Fairfax will capture all payment types received by the Revenue Department including those received by mail and over the counter at 3 revenue offices around the city. This integrated solution includes our industry-leading *Quick Modules* software for mail payments and the Active Network's cashiering software for over-the-counter payments. These highly successful and award winning solutions are currently processing billions of dollars and millions of transactions per day, across many industries both government and commercial and offer the City a "best of breed" integrated payment processing solution.

The Fairfax solution will process 18 tax types including Business, Sales and Use, Liquor and Real Estate. Current industry best practices are included in the solution with combined mail opening, extracting and scanning, barcode recognition, and integrated exception handling.

Another improvement is the combining of mail opening, extraction and scanning on the OPEX AS7200i document capture platform. This single touch approach will streamline the current mail room process by eliminate multiple steps for capturing payments and reduce the need to

physically sort forms which will significantly reduce document preparation time.

In order to reduce the time to deposit tax payments into the City bank accounts, Fairfax is implementing our Check21 module which will eliminate the current manual deposit process. Our integrated solution will provide one deposit stream for all payments, from both the Cashiering and Remittance systems.



Quick Modules will also provide historical end of day reporting. *Quick Reports* can, and will, be easily configured to accommodate custom report types generated by Fairfax Imaging or by the City.

From mail room to mainframe, the system provides a robust set of tools for real-time monitoring and feedback of solution statistics to City operators and supervisors. This flexible system workflow combines unattended server tasks along with operator tasks within a common architecture designed specifically for tax and revenue processing.

"We are pleased to provide to the City of Philadelphia a comprehensive solution,

using *Quick Modules* as the basis for the replacement for an outdated system. Bringing immediate success to their operation is our goal and we are confident that by using our existing solution coupled with Active Networks' cashing solution, we will achieve that goal," stated Michael Minter, VP of Sales & Marketing at Fairfax Imaging. "In addition, the system is designed to be expanded to assist other City agencies in the future if needed, thus creating an on-going important project for us."



Company-wide Sales Meeting in December

The Fairfax Imaging Sales Team held their semi-annual meeting on December 5th and 6th at our corporate headquarters in Tampa, Florida! Sales personnel flew in from around the country - California, New Jersey, and Texas. Agenda items included demonstrations of new tools for efficiently facilitating Quick Modules implementations, a market research analysis of the documentation and imaging marketplace, competitive analysis, and information gathering from the Professional Services and Support Departments.



Around the table, from Left to Right: Jamal Mardini, Mike Minter, Drew Russell, Bill Merritts, Jon Grose, Rich McLaughlin, Stephanie Salerno

2014 Tradeshow & Conference Schedule Taking Shape

Fairfax Imaging's ambitious tradeshow and conference schedule for 2014 is starting to take shape.

Our first 2014 conference will be as an exhibitor at the BAI Payments conference on March 10-11 at the Mirage in Las Vegas. Our financial services team looks forward to networking with payment executives and helping them refine their strategies and solutions using Quick Modules from Fairfax.

In April, the IOFM-sponsored Accounts Payable Conference & Expo is on the calendar for Fairfax. This conference, to be held in Alexandria, Virginia, will bring together financial professionals from across the country seeking practical ways to improve operations.

Fairfax Imaging looks forward to seeing you at these and other events throughout the year!

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