

A Publication of the Sales  
and Services Groups

[www.fairfaximaging.com](http://www.fairfaximaging.com)

## Fairfax Imaging Launches New Web Site!

### Sales

[sales@fairfaximaging.com](mailto:sales@fairfaximaging.com)

#### **Michael D. Minter**

VP Sales & Marketing  
(877) 627-8325 Ext. 103

#### **William Merritts**

VP Government Sales  
(877) 627-8325 Ext. 121

#### **Rich McLoughlin**

VP Commercial Sales  
(877) 627-8325 Ext. 126

#### **Vaughn Sells**

VP Commercial Sales  
(877) 627-8325 Ext. 380

#### **Jon Grose**

VP Commercial Sales  
(877) 627-8325 Ext. 350

### Support Services

[helpdesk@fairfaximaging.com](mailto:helpdesk@fairfaximaging.com)

#### **Robert Castello**

Director of Support Services  
(877) 627-8325 Ext. 366

## Call us toll-free

## 877-627-8325



5215 W. Laurel Street, Suite 110, Tampa, Florida 33607



The screenshot shows the Fairfax Imaging website homepage. At the top left is the company logo and name: "Fairfax Imaging, Inc. One Solution - One Workflow - One Provider". To the right is the toll-free number: "Toll Free (877) 627-8325". Below this is a navigation menu with links for "QUICK MODULES", "INDUSTRY SOLUTIONS", "PROFESSIONAL SERVICES", "SUPPORT", "CUSTOMERS", "ABOUT US", and "CONTACT". The main content area features a large image of a person with arms raised in front of computer monitors, with the text "Quick Modules The Total Document Processing Solution" and a "Learn More" button. Below the image is a paragraph of text describing the software's capabilities and a "FAST! Login" button. At the bottom, there are four columns: "Case Studies" with a list of clients and a "Case Studies Archive" link; "Events - 2013" with a list of conferences and an "Events Archive" link; "Newsletters" with a list of quarterly newsletters and a "Newsletters Archive" link; and "Contact Details" with the company's address, phone, toll-free, and fax numbers, and a "More details" link.

Fairfax Imaging is proud to announce its new Web site! After many weeks of writing, designing, editing, rewriting, and tweaking, the site at [www.fairfaximaging.com](http://www.fairfaximaging.com) has a fresh look! The efforts made in getting this new site launched have centered on making it as user-friendly as possible for visitors to the site. The information on *Quick Modules* is up-to-date and details the important features of our software that separate us from our competitors in the document processing industry. In addition, the pages on Industry Solutions, Professional Services, Support, Customers, About Us,

and Contact have been newly created or updated. We've added new Case Studies, Events for 2013, and the most recent issues of our newsletters. Customers of Fairfax Imaging can still log into the FAST! Technical Support System from the Home Page. Plans for the future of the site include a mobile version, blogging on industry topics and news, and video demos of our product line for information and training purposes. We hope that the site will be an important resource for our customers, 24 hours a day, 7 days a week!

**Click here to take a look at the new site and let us know what you think!**

## New Employees Added to Fairfax - The More, The Merrier!

Fairfax Imaging is pleased to introduce its newest staff members! Due to the increase in the number of projects currently underway, these new employees are enthusiastically diving into their new duties!

Based in Pennsylvania, **Sandra Thompson**, Project Manager, is managing the team who is installing and implementing the first of three phases of the Quick Modules remittance processing project at the Delaware Department of Revenue. She has also been assigned the DRA project in New Hampshire.

**Tamika Banks** is our new Technical Writer who is creating

and editing our user manuals and Help files for Quick Modules, among other projects that arise for tech writing. **Jamal Mardini** is the new Sales Business Analyst whose daily responsibilities include conducting demonstrations of our software to prospects, checking the technical accuracy of our proposals, talking to tradeshow attendees, and providing expertise in hardware configurations and high availability systems.

Our Projects/Programming Group has added three new Software Engineers in the last six months: **Eddie Flowers** is working on the project in Delaware and has also spent time on two other projects - Wellcare and Sourcecorp. **Grigory Steshenko**, based in our Maryland office, is working on new and exciting Core Programming projects. **Sarah Yuratick**, our newest Software Engineer, is also working on the Delaware project.

**Jonathan Grose** is our new Vice President of Commercial Sales. Featured in the Quarter 3 newsletter, he will work on expanding Fairfax Imaging's reach into financial markets.

Joining the Maintenance Support Group, **Micca Osmar** is the newest Software Support Engineer. He is currently assigned to our customer, the Florida Department of Highway Safety & Motor Vehicles.

Welcome everyone to the Fairfax Imaging team! It's going to be an exciting 2013!

## Pharmacy Benefit Management Institute (PBMI) Conference in February - Fairfax Imaging a SILVER Sponsor!

Fairfax Imaging is a SILVER Sponsor of the upcoming 18th Annual PBMI Drug Benefit Conference in Las Vegas, NV in February 2013. We are looking forward to hearing from knowledgeable speakers about the important trends and best practices in pharmacy management across the country. Fairfax wants to continue to build its relationships with drug benefit decision-makers and become more educated about managing utilization and controlling costs. We will partner with leading scanner manufacturer, OPEX, in the exhibit area so both hardware and software solutions will be available for demonstration. We look forward to seeing you there!



Right to left, sitting: Sarah Yuratick, Eddie Flowers. Right to left, standing: Micca Osmar, Jamal Mardini. Missing: Sandra Thompson, Tamika Banks, Grigory Steshenko, Jonathan Grose.