



LIONBRIDGE AND FAIRFAX IMAGING LAUNCH JOINT, CROWD-BASED DATA MANAGEMENT SOLUTION TO ACCELERATE TAX RETURNS FOR STATE AND MUNICIPAL GOVERNMENTS

New Partnership Combines Fairfax's Highly Accurate Imaging Solution with Lionbridge's Business Process Crowdsourcing Solutions

WALTHAM, MA and Tampa, FL, March 17, 2014 -- Lionbridge Technologies, Inc. (Nasdaq: LIOX) and Fairfax Imaging, Inc. today introduced a joint software and services solution that allows state and municipal governments to significantly improve tax processing accuracy and reduce associated time and costs. The partnership integrates Fairfax Imaging's highly accurate *Quick Modules* "Power of One" imaging solution with Lionbridge's vcapture, task management platform and crowd-enabled data management services.

The joint solution is being utilized by Mississippi Department of Revenue (DOR) to process 2013 tax returns, and has significantly reduced the amount of time and effort for Mississippi DOR to manage tax return data as it moves through the workflow. The process begins when Fairfax Imaging's *Quick Modules* "Power of One" imaging solution uses highly accurate recognition software to scan returns. Lionbridge's vcapture platform then randomizes all data into non-contextual snippets to ensure all personal data is secure. This allows more than 10,000 Business Process Crowdsourcing data specialists to process the returns via a secure platform.

"The Lionbridge-Fairfax Imaging solution will help state and municipal governments complete tax returns more quickly, more accurately and at a lower cost than traditional methods," said Martha Crow, Senior Vice President, Lionbridge Global Enterprise Solutions. "Lionbridge's Business Process Crowdsourcing practice has a proven record of delivering complex data projects accurately and securely, while delivering newfound efficiencies. Fairfax's document capture technology is best in class. We look forward to introducing this proven, scalable, data processing solution to additional state and local governments, as well as enterprises seeking new models for efficiency and flexibility."

The newest version of Fairfax Imaging's *Quick Modules* system is fast, reliable and simple to manage with one solution, one workflow and one provider. It represents the latest in innovation and design for the total information capture solution known worldwide for more than 20 years as *Quick Modules*. The new architecture implemented with QM 5.0 includes features designed to increase productivity and efficiency while at the same time, reducing the resources required to process both paper and electronic transactions.

"*Quick Modules* continues to lead the industry in providing superior technology solutions for state tax revenue processing," said Michael Minter, VP Sales and Marketing Fairfax Imaging. "By partnering with Lionbridge, Fairfax Imaging continues to offer innovative methods to our clients that provide real-world Return on Investment opportunities."

Lionbridge delivers Business Process Crowdsourcing services to industry leading, global enterprises by leveraging an educated, pre-screened, cloud-based group of crowd professionals specializing in data processing, testing and translation services. Its managed approach combines the fast, flexible, overhead-free nature of crowdsourcing while utilizing the quality control and governance standards



established in Business Process Outsourcing to deliver highly accurate results quicker and more affordably than traditional work models.

About Fairfax Imaging

Fairfax Imaging is a premier provider of information capture, document, and financial processing solutions serving a wide array of organizations including financial institutions, businesses, and governmental agencies. Our industry leading *Quick* Modules product offers clients a highly successful and award winning fax, forms, and remittance processing solution. Currently, *Quick* Modules systems process billions of dollars in payment items and millions of transactions per day, across many industries, both government and commercial. Celebrating 20 years of business excellence in 1994, Fairfax Imaging is headquartered in Tampa, Florida, and has offices across the United States. For more information, please visit www.fairfaximaging.com or follow us on Twitter @ffximg.

About Lionbridge

Lionbridge enables more than 800 world-leading brands to increase international market share, speed adoption of products and effectively engage their customers in local markets worldwide. Using our innovative cloud technology platforms and our global crowd of more than 100,000 professional cloud workers, we provide translation, online marketing, global content management and application testing solutions that ensure global brand consistency, local relevancy and technical usability across all touch points of the customer lifecycle. Based in Waltham, Mass., Lionbridge maintains solution centers in 26 countries. To learn more, visit <http://www.lionbridge.com>.

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